

Terry Hawkins Testimonials

National Franchise Council – Australia

*“Terry Hawkins gets it. “ Many speakers are very entertaining but many do not allow for learning and ‘take home’ outcomes ... Terry does. Terry, through her work with franchisors and the development of their teams, understands the important relationship link between franchisors and their franchisees. Indeed, she is able to provide franchise staff with strong corporate messages, which comes from a thorough understanding of the franchise business model. She is always on message whilst providing vital learning outcomes to delegates. I have had the pleasure of appointing Terry many times to the keynote speakers’ panel at the annual Australian Franchise Convention. Terry is able to bring substantial depth to her presentations and resourceful learning outcomes for delegates. She walks the talk and her sessions are sensational. **Richard Evans. CEO National Franchise Council Australia .***

ABS Auto Brakes Service:

“I’d like to start off by thanking Terry for a wonderful presentation. It was truly inspirational. All the attendees loved it and got a lot out of it. Both Rob and I were congratulated for bringing such a rousing speaker to the conference. And our director Graham & his wife Sue were also very impressed. People were calling each other Pitmen & Stickmen for the rest of the conference!”

Valerie Grapsas

Franchise Services Coordinator

Best Western:

“Terry has performed as the keynote speaker for our annual convention twice, on both occasions her presentations were brilliant. She is able to engage the audience with energy and genuine empathy. Her knowledge and experience provides an anchor for us to feel safe, then Terry leads us on a journey of possibilities that is both inspirational and transformational. The best part is that four years after her first presentation our delegates are still talking about how their lives changed for the better and how they now passionately use the behavioural tools Terry provided them with.”

Rob Anderson

Chief Executive Officer

Best Western Australasia

eMOCCA

“Another year, another conference and another audience wanting MORE, MORE, MORE. Thank you so much for your contribution. As always your vibrancy, your passion and your encouragement are awe-inspiring. You truly are one of the greatest influences this organization has encountered.”

Debbie Williams

Communications Manager

National Franchise Conference:

“My name is Ellen Parker and I was at your recent presentation. I just wanted to say one big massive thank you for your words of wisdom and how much they have impacted upon my life. Words cannot describe how valuable your information was, and how easy it was to understand. It was so simple..it was brilliant! Also, I want to say that a lot of us really, really loved you and honestly you are the best speaker we have ever had. Once again thankyou, thankyou so much for sharing your presentation with us, it was absolutely phenomenal!!”

Ellen Parker

(Franchise Owner)

NSW Childcare Centres:

“I was so inspired by Terry when she spoke at the NSW child care conference. I have come bouncing into work today, just like she said we would and have not been able to stop. Terry gave me my passion back. Thank you so very much for the laughs, the truth and the inspiration to be a stickchick!”

Snap On Tools:

“From my conversations with our franchisees they said it was their best ever conference..... Thank you for setting the tone and mood,.... I was doing some people watching right up to the end of the conference and people would not allow others to be negative and it was so obvious that the message had got through.”

Phil Chandler

Product Manager

Snap on Tools

Fastway Couriers:

“You would have to be one of the most inspiring people I have met. I thoroughly enjoyed your presentation at the Fastway Conference yesterday! It was excellent!!”

Regards Lorraine Gollop

Fastway Couriers (Wide Bay)

Fernwood Fitness:

“Just have to say we all just loved your work, lots of fun but more importantly simple enough to remember & use!”

Fitness First:

“I would like to support and endorse Justin’s comments and to let you know that Terry was a keynote speaker at two Ozmo Conferences in Australia in the past years. Terry got the highest assessment of any of the keynotes that we have had present to our group. ”

Tony Deleede CEO

Flight Centre:

“Thanks for such a fantastic couple of sessions on Saturday. I've been with Flight Centre Ltd since 1997, attended about 30 conferences and that was the best, most inspiring and educational I've attended by a long shot. The day as a whole was spot on but your two sessions were the icing on the cake, just sensational.”

Nick Queale

Area Leader SA WA

FCM Travel Solutions

Fitness Network:

“What can I say? Loved your presentation style! Loved your zest! Loved how you incorporated your boys into your presentation! Loved your message and how it was wrapped around STICKMAN and PITMAN! Loved your humour.”

Nigel Champion

Executive Director, Australian Fitness Network

Luxottica:

“What an amazing impact you had on our delegates at our global conference. This is the first time ever that a speaker has received a standing ovation at one of our conferences. Your vitality, energy and raw passion was overwhelming. Thank you for making it such a successful event.”

Chris Beer

CEO, Luxottica

ReMAX Real Estate:

“I want to let you know that I find you a truly inspirational and an incredible person. My staff and I were absolutely blown away by your presentation and “persona”. We will be looking forward to next chance to see you live so we can bring a couple of part time “Pitmen” - GO STICKMAN. “

Johnnie Hansen

Team Results

REMAX 1st Class

“What a fantastic thrill to see you speak again – I come away from your sessions with the most amazing energy! Everybody in my office was truly inspired by your sessionYou are truly an inspiration – I am very proud to be a Terry Hawkins convert! you should be very proud of your accomplishments and the positive influence you have had on thousands of lives across the world!”

Best wishes,

Professional Stick Chick,

Michelle Bryant

Ray White Real Estate:

speaK!

Franchise Speakers That Deliver

“Highlight for many was guest speaker Terry Hawkins, who is widely regarded as the best female keynote speaker in Australia and New Zealand and has now began breaking into the American market based on demand. When we were looking for a speaker for the day and when we took into account the message we wanted to deliver we had no option but to engage Terry,” Ray White Maroochydore acquisitions manager Jo Madden said. Terry’s message moved from humorous to seriousness when dealing with day-to-day issues and work environments. Terry delivered on her promise and everyone left invigorated and feeling good about themselves as a person.”

Excerpt from Newspaper “Sunshine Coast Daily”

“We loved you last year and we simply adored you this year, congratulations and thank you for such an inspiring hour and a half, you are quite remarkable.”

Marcus Williams

Executive Director Australia

Ray White Financial Services

Subway:

“The feedback from people all weekend was amazing! Other speakers also referenced your presentation and their feedback about you was sensational! Great work – incredible content and delivery!”

Matt Alderton

Franchise Owner of multiple Subway Stores