



## **Michelle Ray - Testimonials**

“Thank you for joining us in Whistler for our 2016 annual Pita Pit conference. It was a pleasure to have you with us over the activity-packed few days we spent in the mountains. The effort you made to attend our events, participate in activities beyond your own two sessions, and the time you spent engaging franchisees and folks on the national Pita Pit team was noted and appreciated. That extra effort enabled you to relate well to the franchisees, use specific examples during your sessions and achieve a greater impact than if you had parachuted in for your sessions and then left right afterwards.

With a unique combination of passion, energy and empathy, along with masterful presentation skills, you did an awesome job at setting the tone for the conference with your keynote and delivering useful and actionable tips in your workshop on day two. Both sessions -- Lead Yourself First and Leading Your Team were extremely well received by all attendees.

It has been a pleasure working with you Michelle. Thank you for bringing such a person-centric perspective to topics that impact our business at the core. You embodied our conference theme *It Starts with You* and you brought it to life in engaging and memorable ways. At Pita Pit, we REFUSE TO SETTLE for anything that is ordinary . . . and you were anything but!”

**- Marina Leos, Senior Director of Special Projects, Pita Pit Canada**

“We have used Michelle for two of our conferences and found her to be exceptional and well received each time by both staff and attendees. Our personal impressions of Michelle have been that she is always an excellent speaker, friendly, professional, well-organized, low maintenance, easy to work with and always a pleasure to be around. We have absolutely no hesitation when recommending Michelle for any engagement”

**- Kevin Bourdon, Director of Franchisee and Management Development, Boston Pizza International**

“Michelle spoke at our Western Canada Consultant Conference in Parksville, BC. She held her audience of 180+ captive with her high energy, blunt honesty, witty observations and pertinent advice. I have received scores of emails and phone calls from consultants telling me what a positive impact Michelle had on them and how her message was just what was needed. We definitely ended our weekend on a high note by having Michelle energize and re- focus our people!

**- Yolanda Moran Western Canada Retail Leader, Flight Centre**



“Thank you for being a part of our Digital Workspace Services (DWS) Leadership Meeting. You kicked off our event with such an inspiring, motivating, fun and thought provoking keynote address. The ideas you taught us resonated with attendees throughout the day as we discussed the behaviors and attitudes associated with poor and great leadership. Moreover, it set the tone to commit to action plans that will take our organization to the next level. It was truly a pleasure to meet you. Thanks again for inspiring our team and sharing your passion for the lifelong pursuit of becoming a better leader.”

**- Debra Hurley-James Sr. Business Specialist, Digital Workspace Services, Employee Technology Experience Team Bank of Montreal**

“The theme of our conventions was “Fountainized” and focused on our people and our culture. Your presentation to the 300 attendees was a very good fit with our theme as you keyed in on communication and how we can each make a difference to the people in our lives, even those we don’t recall as they briefly cross our paths. Your references to personal experiences of your won made it very easy for our delegates to make a similar connection to things that happen in their own lives. We very much appreciated that you took the time to tailor your speech to our company, our industry and our convention.”

**- Brent Hesje, CEO, Fountain Tire**