

## Tim Kirkland Client Testimonials

*"It was fantastic and totally applicable to everyone in attendance, including us at the franchisor level! I would have Tim come back 5 times over!"*

Karley Hofer, Director of Brand Development, Orange Leaf Yogurt



*"Tim Kirkland allowed us the opportunity to wrap up our 2 ½ day franchisee convention in a powerful way. Tim understood our unique audience of corporate employees, franchisees and managers and was able to connect with them on a real level. We solicit feedback from our attendees through an online survey after the event and Tim Kirkland's ratings were the highest we've ever seen from a guest speaker. I highly recommend Tim to your organization if you're looking for a high energy, motivated speaker who can really connect with the audience and share a powerful service message."*

Heather Neary, Chief Marketing Officer, Auntie Anne's



*"I would definitely recommend Tim Kirkland to speak for other companies in the service industry! I heard a tremendous amount of positive comments from our attendees on the insight Tim shared. Tim had a great way to keep the audience focused on his message, which was chock-full of very valuable and relatable content. His message made sense, simple as that. He had great timing with his message, knowing when to add in the right sparks of humor throughout the presentation, which had our audience roaring with laughter and kept them entertained. We look forward to more opportunities to work with Tim again in the future."*

Jackie Vienneau, Franchise World Headquarters, Subway



*"Tim was the highlight of our conference. Our GMs were amazed by his paradigm on selling and how he describes aligning the business, the server and the guest to improve sales."*

Wayne Vandewater, Executive Director of Field Training, Applebee's



*"Tim captured the audience with his industry insight, his personal real-life stories, as well as his good-natured humor. Tim was highly energizing and provided our restaurant operators endless service ideas to implement in our restaurants. I will certainly call on Tim's services again."*



Philip M. Greifeld, Chief Executive Officer, Huddle House, Inc.

*“Tim presented a keynote address and two breakout sessions at our National Training Camp. His message was clear, concise, and completely in line with the message of our convention. Tim gave our audience members simple tactics that they could use right away to build their businesses. By far, Tim was the best convention speaker I have seen at any Buffalo Wild Wings convention.”*

Nikki Fuchs de Calderon  
Director of Management Development, Buffalo Wild Wings



*“Every, and I mean EVERY attendee I talked to loved your program! I have already sharing my notes with our internal team and we are incorporating your pearls into our training. I have attended many presentations over the past thirty years and your information zoomed you into the top five! The information you presented was relevant to the environment we currently operate in. The tips were user friendly with the “how to” for implementation. Combine all of this with your energetic, straight talk style and our franchisees and managers saw a winning program. Thanks for making it actionable as well as memorable!”*

Dennis Laventure, CEO Country Kitchen International



*“Tim is remarkably easy to work with and has delivered an unbelievable experience for our audience at every event. Tim Kirkland has risen to the top of the list for people we turn to. He engages the audience with riveting on trend material delivered with a mix of humor and attention grabbing dialogue that is both captivating and useful to anyone in the industry.”*

Gerald “Chip” McFall, Vice President of Sales Reinhart Foodservice



*“Excellent! Tim’s presentation was well put together and delivered with wonderful humor. Feedback from our customers was great!”*

Ruth Wik, US Foodservice



*"Our attendees most certainly took away real, usable tactics and tools. I believe that the information you presented contained a ton of great factual information that our attendees can take back to their restaurant and think about how they are currently running their restaurants in terms of their recruitment strategies, talent management and employee engagement strategies. I would rate it a 10 out of 10!"*

Sara Duhart, Subway



*"I've been a part of several seminars in my career with 2 other restaurant concepts. I can't speak for all attendees, but I know for a fact, this was the first time in my life I was eager to get back to my teams to share information I learned from Tim. I've began to use the interviewing and hiring practices in our company, and we've seen instant results."*

Charles D., Newk's Franchise Company

